



State of New Mexico  
General Services Department  
Purchasing Division

Contract Amendment

**Awarded Vendor:**  
**0000058699**  
**Detco Industries**  
**P.O. Box 430**  
**Conway, AR 72033**  
**Email: Dgunter@DeTco.com**  
**Telephone No. (573) 690-9929**

Number: 00-80500-19-16795

Amendment No.: Two

Term: December 30, 2019 – December 29, 2021

**Ship To:**  
**New Mexico Department of Transportation**  
**Various Locations**

Procurement Specialist: Clarke J. Fountain

Telephone No.: 505-827-0487

Email: ClarkeJ.Fountain@state.nm.us

**Invoice:**  
**New Mexico Department of Transportation**  
**Various Locations**

**For questions regarding this contract please contact:**  
**India Garcia (505) 690-7383**

Title: **Lubricant and Encapsulant Items**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from December 30, 2020 to December 29, 2021 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 11/23/2020

Mark Hayden, New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**



State of New Mexico  
General Services Department  
Purchasing Division

Price Agreement Amendment

**Awarded Vendor:**  
**0000058699**  
**Detco Industries**  
**P.O. Box 430**  
**Conway, AR 72033**  
**Email: Dgunter@DeTco.com**  
**Telephone No. (573) 690-9929**

Price Agreement Number: 00-80500-19-16795  
Price Agreement Amendment No.: One  
Term: December 30, 2019 – December 29, 2020

**Ship To:**  
**New Mexico Department of Transportation**  
**Various Locations**

Procurement Specialist: <sup>CAF</sup> Clarke J. Fountain  
Telephone No.: (505) 827-0487  
Email: ClarkeJ.Fountain@state.nm.us

**Invoice:**  
**New Mexico Department of Transportation**  
**Various Locations**

**For questions regarding this Price Agreement please contact:**  
**India Garcia (505) 690-7383**


**Title: Lubricant and Encapsulant Items**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately: the SHARE number for vendor Detco Industries is 0000058699.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
\_\_\_\_\_  
Mark Hayden, New Mexico State Purchasing Agent

Date: December 30, 2019

*nm*



# State of New Mexico General Services Department

## Price Agreement

**Awarded Vendor:**  
**0000058649**  
**Detco Industries**  
**P.O. Box 430**  
**Conway, AR 72033**  
**Dgunter@DeTco.com**  
**Telephone No.: (573) 690-9929**


Price Agreement Number: **00-80500-19-16795**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **7 Days or Less**

**Ship To:**  
**New Mexico Department of Transportation**  
**Various Locations**

Procurement Specialist:  Clarke J. Fountain

Telephone No.: (505) 827-0487

Email: ClarkeJ.Fountain@state.nm.us

**Invoice:**  
**New Mexico Department of Transportation**  
**Various Locations**

**For questions regarding this contract please contact:**  
**India Garcia (505) 690-7383**

Title: **Lubricant and Encapsulant Items**

Term: **December 30, 2019 – December 29, 2020**

**This Price Agreement is made subject to the “terms and conditions” as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

  
 \_\_\_\_\_  
 Mark Hayden, New Mexico State Purchasing Division

Date: December 30, 2019

**Terms and Conditions**  
(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

### **New Mexico Employees Health Coverage**

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <http://www.insurenemexico.state.nm.us/>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

### **Department Price Agreement**

#### **Article I – Statement of Work**

Under the terms and conditions of this Price Agreement, the using agency may issue orders for items and/or services described herein.

The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be listed under Article IX – Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by either the New Mexico State Purchasing Agent or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order issued.

#### **Article II –Term**

The term of this Price Agreement for issuance of orders shall be as indicated in specifications.

#### **Article III –Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX - Price Schedule. Orders issued against this schedule will show the applicable price agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

#### **Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the instructions of this form. Shipment shall be made only against specific orders which the user may place with the contractor during the term indicated in Article II – Term. The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item. Delivery shall be made as indicated on page 1. If vendor is unable to meet stated delivery the State Purchasing Agent must be notified.

#### **Article V - Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this

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Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided for in the bid and price agreement specifications.

**Article VII – Issuance of Orders**

Only written signed orders are valid under this Price Agreement.

**Article VIII – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article IX – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

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**Specifications:**

To establish a Price Agreement for Lubricant and Encapsulant Items, used to prevent the adhesion of salt or cinder material in the hopper and other areas of salt spreaders throughout the Districts for the New Mexico Department of Transportation (NMDOT).

The term of this Price Agreement shall be for one (1) year from date of award with the option to extend for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This Price Agreement shall not exceed four (4) years.

Quantities provided are estimate quantities and are for bidding purposes only. The NMDOT reserves the right to place orders depending on the needs of the districts. Awarded vendor should maintain some stock for ready shipment.

**Method or Award:**

This Price Agreement is established as a source and convenience of the New Mexico Department of Transportation (NMDOT). It is the responsibility of the user or the user agency to utilize this Price Agreement to the best interests of the State of New Mexico. Multiple awards may be made to serve the best interests of the user agencies.

Bidders responding to this Invitation to Bid are requested to submit descriptive literature for the items bid upon. Awarded vendor(s) will ship Material Safety Data Sheets with each shipment.

Award will be based on cost per gallon on product meeting specifications listed below. The NMDOT reserves the right to require that samples be furnished by any prospective bidder prior to award of Price Agreement.

The successful vendor(s) will provide the New Mexico Department of Transportation Districts using this Price Agreement with a quantity report for accurate future use.

**Payment Provisions:**

Within fifteen (15) days after the Department receives written notice from the Contractor that payment is requested for services, construction, or items of tangible personal property delivered on site and received, the Department shall issue a written certification of complete or partial acceptance or rejection of the services, construction or items of tangible personal property. If the Department finds that the services, construction, or items of tangible personal property are not acceptable, it shall, within thirty (30) days after the date of written notice from the Contractor that payment is requested, provide the Contractor a letter of exception explaining the defect or objection to the services, construction, or delivered tangible personal property along with details of how the Contractor may proceed to provide remedial action. Upon certification by the Department that the services, construction, or items of tangible personal property have been received and accepted, payment shall be tendered to the Contractor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth day from the date of that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due to the Contractor at the rate 1 ½ percent per month. For purchases funded by state or federal grants to local public bodies, if the local public body has not received the funds from the federal or state funding agency, but has already certified that the services or items of tangible personal property have been received and accepted, payment shall be tendered to the Contractor within five (5) working days of receipt of funds from that agency. Final Payments shall be made within thirty (30) days after the work has been approved and accepted by the District Engineer or the District Engineer's designee.



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Escalation Clause:

In the event of a product price increase, an escalation request will be reviewed by this office on an individual basis. Please be aware this measure is not intended to allow any increase in profit margin, only to compensate for actual cost increase. Price decreases as well as increases shall apply. If vendor's prices are reduced for any reason users shall receive the benefit of such reductions. Price increases will not be retroactive to orders already in house or backorders.

Orders will be filled at the price in effect on the date of receipt of the order by the vendor. Effective dates for increase will not be any sooner than fifteen (15) days from the date the written request is received by this office. To facilitate prompt consideration, all requests for price increase must include all information listed below:

- Price Agreement item number
- Current item price
- Proposed new price
- Percentages of increase
- Mill/supplier notification of price increase indicating percentage of increase

Technical Specifications:

Evaporative carrier must not be I-I-Tri-Clor

Encapsulant - High strength polymer with appropriate charge to encapsulate salts and chlorides

Additive Package - E.P. Agent anti-rust, anti-oxidation corrosion inhibitor dried flexible film thickness 2 mils, non-tacky, moisture and water resistance-insoluble, totally resistant

Humidity Cabinet Rust Test - Excellent

Drying Time - 60 to 120 minute M/L

API Specific Gravity - 7.5

Viscosity - Sprayable liquid

Flash Point - >140 Degrees Fahrenheit

Application - Sprayable

The use of a brand name is for the purpose of describing the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition.

Items' Submission Instructions:

**Submission process only** - Contact the help line directly at: [GSD.SPDeProcurement@state.nm.us](mailto:GSD.SPDeProcurement@state.nm.us) if you have any questions or concerns.

**Items are located on our website:**

[https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfNewMexico&tab=PHX\\_NAV\\_SourcingOpenForBid&tmstp=1467214109161](https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfNewMexico&tab=PHX_NAV_SourcingOpenForBid&tmstp=1467214109161).

Online Submissions (Items' Page):

Use one of the two following options on eProNM to submit your prices for each item:

Option 1 (Import Bid):

1. Download the Excel spreadsheet;

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2. Enter your bid prices into the spreadsheet;
3. Upload the spreadsheet into the website.

\*Exporting the Items may leave out any item options (make, model, vehicle options, etc.). If you choose to fill out the Excel spreadsheet (Option 1), make sure you respond to the additional information in the comments section. After importing the spreadsheet make sure all items are complete and all necessary item options are complete.

Option 2 (Enter Bid):

1. Fill out the prices for items directly on the website (add comments if necessary).

**NOTE: Bids on the website must be received by the due date and time listed on the front page of this ITB or as amended. Electronic submissions via eProNM (<https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfNewMexico>) submitted within 2 hours of the close time cannot be guaranteed to upload successfully.**

**Awarded Items:**

Item	Approx. Qty.	Unit	Article and Description	Unit Price
001	1	Bucket	Lubricant, Encapsulant-Rhomar Industries, Inc. "Lubra-Seal" or equal, 6 gallon pail Brand Name: Detco Prevent	\$338.00

**\*\*\* 1 Awarded Items Total \*\*\***